



# Spring THRIFT-E Virtual SALE!

2/12/24 - 3/31/24 • Online Only

**Trail's End**

## FREQUENTLY ASKED QUESTIONS

These FAQs will be updated as more questions arise

### **How does this sale work?**

The "Spring Thrift-E Virtual Sale" is designed for the individual families and Scouts who wants to earn money for their events or registration fees. All commission will be in a "Thrift-E account" at the council office.

### **How do I use these funds?**

These funds will be available for your family and Scout to use at a variety of Scouting functions: registration fees, Circle Ten Council summer and day camps, and council activities and trainings.

### **What if I don't spend it all/How long are the funds available?**

All funds will be zeroed out on December 31st, 2024.

### **When are the funds available?**

Funds will be available after the Scout completes his/her first transaction.

### **What commission do I earn on each sale?**

You will earn a 35% commission on all sales made during the sale period.

### **Can I use these funds to cover an out-of-council activity expense?**

No. The only non-Circle Ten Council activity a family or Scout will be able to use these funds for will be for a national event – i.e. a national high adventure base or training.

### **Are there Trails End Rewards?**

Yes. Scouts will earn Trail's End Rewards.

### **Are there Circle Ten Council incentives?**

No. During this promotional year, incentives (including patches) were excluded which allows a higher commission.

### **My unit doesn't sell popcorn. Can I still participate in this sale?**

This sale is for individual families and Scouts. Your unit doesn't have to be involved. You will sign up individually in Black Pug.

### **My unit doesn't want to sell in the spring, can I still sell?**

Yes, this sale is design for individual families and Scouts.

### **What happened to the camp cards?**

The Circle Ten Council is going to continue to strengthen our relationship with our Trail's End partner and build a stronger sale for units and individual Scouts.

### **Are these funds transferable to a family member, different family, different unit, or another council?**

Funds can be used for any member of the family living in the same residence with the permission of the actual seller.

### **Can I use the funds for a national event or activity?**

Yes. Families and Scouts can use these funds for a national event– i.e. a national high adventure base or training.

### **How does this sale differ from the fall popcorn sale?**

The fall sale is centered around the unit. The fall sale includes "Take Orders, Store Front Sales and Online Sales."

The spring sale is designed to help the individual families and Scouts pay for Scouting registration fees and other Circle Ten Council activities.

### **When does the sale begin?**

The Black Pug sign-up portal will open on January 22, 2024. Within 48 hours of signing up in Black Pug, you will receive an email from Trail's End to set up your account. Once you set up your Trail's End account you can begin selling.

### **When does this sale end?**

The sale officially ends on March 31, 2024. However, the Trail's End system will revert back to a unit-selling campaign on May 1st. Any sales through this campaign after May 1st will be distributed to the unit associated with the Scout.

### **What is the council goal for this sale?**

We understand the need to help families fund their Scouting adventures and it is our goal to help families earn \$150,000 during the sale.