



2022 Indian Waters Camp Card

What is a Camp Card?

The Indian Waters Council Camp Card is a great way for Scouts to fund adventures to summer camp and beyond. We have one Camp Card that covers a variety of vendors across the Midlands area.

A Camp Card only costs \$10 and includes exclusive offers from area retailers. Participating Scouts will earn \$5 for every card they sell.

Cards will be distributed at the Council Office in early Spring to start the sale. The sale will conclude June 1, 2022. All money and unsold cards should be returned to the Council Office by June 1.

Why should your unit sell Camp Cards? The Camp Card program is easy and risk free. Units may return any unsold cards. There is no upfront cost to the unit to sell Camp Cards.

Unit Camp Card Coordinator

Each unit should have a person designated to coordinate the Camp Card sale. Responsibilities include managing all aspects of the sale and clearly communicating sale information to leaders, parents and Scouts. Coordinators should use the tracking sheets provided in this guide to track sales for every Scout.

Policies and Procedures

Units will pick up their allotment of Camp Cards at the Indian Waters Council Office. Supplies are limited. Units that sell out of cards and would like to get more should contact their District professional to check availability. When a unit completes its sale, it should return any unsold cards so that these can be re-distributed to other units that wish to sell more cards.

Please note that no payments will be accepted via mail.

Units will not be allowed to check out additional cards until their initial allotment amount is paid for in full.

Special Note about Returning Camp Cards

COMPLETE Camp Cards can be returned without penalty. Even if a card's tear off coupon(s) break off accidentally, if all pieces of the card are returned, the unit will be given credit. We ask that caution be used in handling the cards to limit damages.

The unit is responsible for any unreturned cards (lost, misplaced, or missing tab(s)). The unit will be charged \$5 for each unreturned or incomplete card. Scouts and parents should treat each card as if it were a \$10 bill.

Account Payment and Commission

Unit pays in full by **June 1, 2022**

Commission is \$5 per card

Unit will be charged \$5 for all unreturned or incomplete cards

The unit will pay the council for their portion of the card and they keep their commission based on their timeline of when they reconcile their account.

Units will be responsible for submitting funds based on the number of cards sold or cards unaccounted for. They will keep commission based on the payment schedule above.

Please do not submit the full \$10 to the council. The unit should deduct their own commission.

How to Get Started

Kicking-off Your Unit's Camp Card Sale

The objectives of your camp card kickoff are simple:

- Get Scouts excited about upcoming camping opportunities.
- Inform parents about why their Scout should attend camp.
- Tell them how this new opportunity can help fund the cost.
- Be prepared to talk about summer camp opportunities.
- Make sure every Scout gets at least 5 cards.
- Review sales goal and key dates.
- Scout Training: Role play sales do's and don'ts.
- Issue a challenge to your Scouts and send everyone home motivated to sell.

Camp Card Best Practices

Sell Door-to-Door: Take camp cards around your neighborhood and highlight the great coupons.

Show-and-Sell: Set up a booth and sell Camp Cards at a high traffic location. **You must get permission from the store manager first!**

Sell at Work: This is a great way for parents to help their Scout.

Be sure to teach Scouts how to sell using all three sales methods.

Need Help?

Contact our Scout Office at 803-750-9868

For additional Camp Cards you may pick them up from the Scout Office at:

715 Betsy Dr.

Columbia, SC 29210

Please Remember:

All Camp Cards will expire on

December 31, 2022



UNIT CAMP CARD RECEIPT

(This form is to be used for unit leaders signing out and receiving camp cards)

Pack # _____ Troop # _____ Crew # _____ Post # _____

District _____

Unit Contact _____

Cell Phone _____

Email Address _____

To be completed when cards are received:

We agree with these terms and conditions:	
Cards Sold (_____) X \$5.00 = _____	Cards Returned _____
Date _____ Person Returning (print name) _____	
Cards Sold (_____) X \$5.00 = _____	Cards Returned _____
Date _____ Person Returning (print name) _____	
Cards Sold (_____) X \$5.00 = _____	Cards Returned _____
Date _____ Person Returning (print name) _____	

To be completed when cards and money are returned by June 1, 2022

Cards Sold (_____) X \$5.00 = _____	Cards Returned _____
Date _____ Person Returning (print name) _____	
Cards Sold (_____) X \$5.00 = _____	Cards Returned _____
Date _____ Person Returning (print name) _____	
Cards Sold (_____) X \$5.00 = _____	Cards Returned _____
Date _____ Person Returning (print name) _____	

2022 Indian Waters Council - Unit Camp Card Tracking

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