



2026 POPCORN KICK-OFF & TRAINING

Earn an Extra 0.5% Commission!

Attend the 2026 Miami Valley Council Popcorn Kick-Off & Training, and your unit will earn an additional 0.5% commission on your traditional popcorn sale. Don't miss this easy way to boost your unit's earnings while getting everything you need for a successful sale!

Get your unit ready for a successful popcorn sale! Join us for an evening of food, training, and the latest updates from Trails End and the Miami Valley Council Popcorn Team. Learn best practices, explore the 2026 sale timeline, discover new incentives, receive hands-on training with the Trails End app, and pick up your unit's kick-off materials.

Who should attend? Unit Popcorn Kernels, leaders, parents, and Scouts from Packs, Troops, Crews, and Posts. Family breakout sessions will also be available. Please pre-register so we can plan for dinner.

Tuesday, July 21, 2026

**Schiewetz Leadership Training Center
6444 Frederick Pike, Dayton, OH 45414**

Schedule:

- 5:30–6:00 PM: Doors Open & Taco Bar
- 6:00–7:30 PM: Popcorn Kick-Off & Training
- 7:30–8:00 PM: Pick Up Unit Materials & Q&A

SALE TIMELINE

JULY

21: Popcorn Kick-off and Training

30: Unit Onboarding in Trails End must be completed to get Auto-assigned Storefront Shifts

AUGUST

2: Show-n-Sell Orders Open

3: (7:00 PM local time): Trails-End Auto Assignment of Storefront Shifts

5: Manual Storefront Picking Opens (*units may begin claiming available storefront shifts*).

16: Unit Show-n-Sell Orders Due by 11:59 PM

27-28: Show-n-Sell Distribution

NEW Bonus Commission Opportunities

Activity	Bonus
Attend Kickoff/Training	plus 0.5%
Book 10+% of total sales as Heroes & Helpers	plus 0.5%
Registered # Scouts x 2 Storefront Hours WORKED	plus 1%
Year-Over-Year Total Sales Growth Bonus	
Growth	Bonus
10%–19.9%	plus 1%
20%–29.9%	plus 2%
30%–39.9%	plus 3%
40%+	plus 4%

