

Class Name	Description	Time of Class (central)	Zoom Links
<b>Popcorn Order System- the Backend of the App</b>	This class will teach <b>Popcorn Chairs</b> how to use the Trails End order system. It will show you how to place your order, add <b>Scouts</b> into the system, see your unit stats, and more	8:30am	<a href="https://us02web.zoom.us/j/81579335479">https://us02web.zoom.us/j/81579335479</a>
<b>Scout Sales Training</b>	This class is for <b>Scouts and their parents</b> . Learn best practices for selling online, at store fronts, and door to door.	8:30am, 12:30pm	<a href="https://us02web.zoom.us/j/86101393612?pwd=by9ZMjRiN1pFRXZnV1RCWU1uOUpHZz09">https://us02web.zoom.us/j/86101393612?pwd=by9ZMjRiN1pFRXZnV1RCWU1uOUpHZz09</a>
<b>The Popcorn App</b>	This class is for <b>Popcorn Chairs, parents, Scouts</b> , and anyone else who wants to learn how the Trails End Popcorn App works. We will cover how to set up an account, take orders, take payments, redeem gift cards, etc.	9:30am, 12:30pm	<a href="https://us02web.zoom.us/j/86220067758">https://us02web.zoom.us/j/86220067758</a>  <a href="https://us02web.zoom.us/j/84299739340">https://us02web.zoom.us/j/84299739340</a>
<b>Running a fun and effective Kick Off</b>	<b>Popcorn chairs</b> will learn how to run a fun and effective kick off that will inspire your Scouts and parents to sell popcorn!	9:30am	<a href="https://us02web.zoom.us/j/85496274687?pwd=L0VWdU5pWFFUUWtkZkN6YWYwY05rQT09">https://us02web.zoom.us/j/85496274687?pwd=L0VWdU5pWFFUUWtkZkN6YWYwY05rQT09</a>
<b>Inventory Management</b>	This class is for <b>Popcorn Chairs</b> who want to effectively manage their popcorn inventory. From making and distributing sales kits to ordering exactly what you need at the end of the sale.	10:30am	<a href="https://us02web.zoom.us/j/86468597281">https://us02web.zoom.us/j/86468597281</a>

	Avoid mistakes and make your life as popcorn chair easier.		
<b>New Commission Structure and Prize Program</b>	<b>Popcorn Chairs</b> -come to learn about changes to the popcorn commission structure and the prize program.	<b>10:30am</b>	<a href="https://us02web.zoom.us/j/88642230492?pwd=dkQxL0dCZzZwWnlGUUnVENmFsaGluZz09">https://us02web.zoom.us/j/88642230492?pwd=dkQxL0dCZzZwWnlGUUnVENmFsaGluZz09</a>
<b>Unit Planning and Goal Setting</b>	<b>Popcorn Chairs</b> and <b>unit leaders</b> are encouraged to take this class. Discuss creating a program plan, budgeting for that program, and setting fundraising goals to pay for it.	<b>11:30am</b>	<a href="https://us02web.zoom.us/j/83897793355?pwd=YTN2bW1XWUtBcFVweGhGdnRmOWJLdz09">https://us02web.zoom.us/j/83897793355?pwd=YTN2bW1XWUtBcFVweGhGdnRmOWJLdz09</a>
<b>Getting Family Buy-In</b>	<b>Popcorn Chairs</b> and <b>unit leaders</b> should take this class if they want advice and tips on getting their Scouts and parents to buy into the popcorn sale. It's not about raising money, it's about providing adventures and experiences!	<b>11:30am</b>	<a href="https://us02web.zoom.us/j/81268716798">https://us02web.zoom.us/j/81268716798</a>
<b>Marketing Your Sale</b>	How to get the word out about the popcorn sale using social media. <b>Popcorn Chairs</b> and <b>parents</b> should consider attending this class.	<b>1:30pm</b>	<a href="https://us02web.zoom.us/j/87401891310?pwd=T08rUk5TcmQrWEVXMIZITzdidHcxQT09">https://us02web.zoom.us/j/87401891310?pwd=T08rUk5TcmQrWEVXMIZITzdidHcxQT09</a>
<b>Basics for new Popcorn Chairs</b>	What are the very basics a new <b>Popcorn Chair</b> needs to know to be successful.	<b>1:30pm</b>	<a href="https://us02web.zoom.us/j/87401891310?pwd=T08rUk5TcmQrWEVXMIZITzdidHcxQT09">https://us02web.zoom.us/j/87401891310?pwd=T08rUk5TcmQrWEVXMIZITzdidHcxQT09</a>
<b>Council Popcorn Celebration</b>		<b>2:30pm-3:00pm</b>	<a href="https://us02web.zoom.us/j/83261703523?pwd=RWd0alB5VW5zUnBMNEF6U3pBWTVMZz09">https://us02web.zoom.us/j/83261703523?pwd=RWd0alB5VW5zUnBMNEF6U3pBWTVMZz09</a>

<b>General Q&amp;A</b>		<b>3:00pm-3:30pm</b>	<a href="https://us02web.zoom.us/j/83261703523?pwd=RWd0alB5VW5zUnBMNEF6U3pBWTVMZz09">https://us02web.zoom.us/j/83261703523?pwd=RWd0alB5VW5zUnBMNEF6U3pBWTVMZz09</a>