

2022 Popcorn Sale Unit Commission

Base Commission

Base Commission—25%

Early Registration & Attend Training—5%

**not enrolling in ACH for automatic payments (-5%)

**40% commission
available for
traditional sales**

Bonus Commission

Tier 1—\$3,500-\$7,999 in sales or 10% increase in sales—1%

Tier 2—\$8,000-\$13,999 in sales or 15% increase in sales—2%

Tier 3 \$14,000+ or 25% increase in sales—4%

Cash over Prizes—3%

**Commission for all online sales is 30%

2022 UNIT POPCORN SALE CALENDAR

SALE Preparation

Saturday, August 6

2022 Popcorn Sale Party and Kick off - Scout Service Center

SALE

Saturday, August 8th/when flyer
arrives in mail

Early Take Order Sales Start

Monday, August 8th

Show & Sell Popcorn Orders Due

Friday, August 19th

**Show & Sale Popcorn Distribution
at District locations.**

Saturday, August 20th

Show & Sell Sale Starts

Sunday, Sept. 18th 11:59 PM

Mid-Sale Reorders Due

Saturday, October 1st

Mid-Sale Reorders Distribution

Sunday, October 30th

SALE ENDS

POST -SALE Wrap-up

Sunday, October 2 11:59 PM

ACH Information due

Tuesday, Nov. 1 - Thursday Nov.
3

Popcorn Return nights
Listed by District at: www.tampabayscouting.org

Thursday, November 3 - 11:59
PM

Take Orders Due

Sunday, November 13th

Bonus Prize Information Due

Friday, November 18th

Take Order Distribution at District locations

Thursday, December 1st

Final Payment Due