



2023 Popcorn Sale Unit Commission

Base Commission

Base Commission—25%

Early Registration & Attend Training—3%

75% Club—2%

**Not enrolling in ACH for automatic payments (-5%)

Bonus Commission

Tier 1—\$3,500-\$7,999 in sales or 10% increase in sales—1%

Tier 2—\$8,000-\$13,999 in sales or 15% increase in sales—2%

Tier 3 \$14,000+ or 25% increase in sales—4%

Cash over Prizes—3%

**40% commission
available for
traditional sales**



**Commission for all online sales is 30%

SALE Preparation	
Tuesday, July 25 or Thursday, July 27	2023 Popcorn Sale Kick-off (Virtual)
Tuesday, August 1	2023 New Kernel Orientation Q&A (Virtual)
SALE	
Tuesday, August 1	Online Sale Starts/Storefront Reservations Open
Saturday, August 5	Early Take Order Sales Start
Saturday, August 12 at 11:59pm	Show & Sell Popcorn Orders Due
Saturday, August 26	Distribute Show & Sale Popcorn at District locations
Saturday, August 26	Show & Sell Sale Starts
Saturday, September 16 11:59 PM	Mid-Sale Reorders Due into TE System
Saturday, September 30	Mid-Sale Reorders Distribution
Sunday, October 29	SALE ENDS
POST-SALE Wrap-up	
Sunday, October 1 11:59 PM	ACH Information due
Nov. 1, Nov. 2 & Nov. 4	Unsold Popcorn Return (times & locations TBA)
Thursday, November 2 - 11:59 PM	Take Orders Due into TE System
Friday, November 10 5PM	Prize Information Due
Saturday, November 18th	Take Order Distribution
Friday, December 1st	Final Payment Due
Saturday, January 27, 2024	Popcorn Sellers Party at Camp Soule